

# WHY BOB'S?

*Schademan and Associates*

*Home Builders Northwest*

*Sterling Masters Homes*

*Skyland Construction*

*Hansel Mitzel Homes*

*Ledico Builder LLC*

*Pageantry Homes*

*Quadrant Homes*

*Crescent Homes*

*Bennett Homes*

*Polygon Homes*

*Stone Pony LLC*

*Harbour Homes*

*Conner Homes*

*Regent Homes*

*Carey Homes*

*Hann Homes*

*New Homes*

*DR Horton*

*Lozier Homes*

*Chaffey Homes*

*Charter Homes*

*Lifelong Homes*

*Cambria Homes*

*Westcott Homes*

*Novastar Homes*

*Sundquist Homes*

*Burnstead Homes*

*Grimstead Homes*

*Craig Mont Homes*

*Garske Construction*

*William Buchan Homes*

*Cam West Development*

*Milender and White Construction*

*Murray Franklyn Family of Companies*



**Bob**

**ASK ANY OF BOB'S PARTNERS WHO KNOW**

# Bob's

**BURLINGTON**

Bob's modern fleet of more than 100 vehicles is dispatched from multiple locations to serve every need.

**KIRKLAND**

**TACOMA**

**COMING SOON TO PORTLAND-VANCOUVER**

## HEATING & AIR CONDITIONING

### BOB'S VALUES

Bob's is dedicated to satisfying our customers by adding value and comfort to their homes.

The Team Members at Bob's are our most valuable resource and provide us an unparalleled competitive advantage.

Excellence in reputation.

Service to the customer above all else.

We hold ourselves to the highest standards of honesty, integrity, workmanship, and safety.

### ESTABLISHED 1957

Serving the Greater Puget Sound region as well as the Portland-Vancouver area, Bob's offers the perfect blend of quality and innovation that produces the best value and comfortable living for the life of a home.

The Bob's Heating and Air Conditioning Team works with builders and homeowners throughout the design and education process of choosing a home comfort system. This creates a value-added component to a home that we are proud to put our name on.



### SERVICE

EVERY HOME COMFORT SYSTEM THAT BOB'S CREATES IS CUSTOM BUILT TO THE HIGHEST STANDARD POSSIBLE AND IS BACKED BY A COMMITMENT TO THE UTMOST LEVEL OF SERVICE.

- 24 hour live customer service hotline, able to respond to a concern and dispatch a service technician if needed.
- Radio and GPS dispatched service technicians.
- One year labor/ five year parts warranty on all Bob's installations.
- Extended warranties and preventative maintenance programs that include a 21-point annual safety and operational inspection.
- Detailed information about each home comfort system is kept on record at Bob's so nobody can service or upgrade your system like us!
  - a photograph of the furnace and system
  - specifications of the system installation
  - maintenance, service, and warranty records



You see our vans everywhere



### DESIGN

BOB'S OFFERS A DESIGN AND ENGINEERING DEPARTMENT THAT IS SECOND TO NONE.

Our team has the ability to design a Home Comfort System that will fit your existing home plan and provide the most efficient system for the house.

Bob's design engineers will make the entire process of designing, layout, installation, and servicing of your Home Comfort System easier, more efficient, and cost effective.

### HEATING AND COOLING LOAD CALCULATIONS

Many jurisdictions require load calculations which our Design Team can provide.

Load calculations also ensure that the correct system is being used for the plan and can aid in the permitting process.

### EXPERTISE

BOB'S STAFF IS HIGHLY TRAINED AND EXPERT IN THE LATEST HOME COMFORT SYSTEMS TECHNOLOGY AS WELL AS TRADITIONAL METHODS FOR IMPROVING YOUR INDOOR LIVING.

- Zoning systems
- Hybrid heat (Dual Fuel) systems
- Air Conditioning and Heat Pumps
- Tank-less/On-Demand hot water systems
- High efficiency heating and cooling systems
- Indoor Air Quality; Humidifiers, Electronic Air Cleaners, UV lights

Whatever it takes:



Heating & Cooling Systems

### INSURANCE

YOU WILL ALWAYS BE SAFE CONDUCTING BUSINESS WITH BOB'S.

Insured by financially sound carriers, and exceeding industry standards, Bob's is rated as AX or higher by A.M. Best.

Bob's is licensed, bonded, and insured to cover every aspect of our business including:

- mold
- water intrusion
- multi-family/condo



### FINANCING

BOB'S OFFERS MANY FINANCING OPTIONS TO MEET YOUR NEEDS.

- Instant online/phone credit approval
- All major credit cards accepted
- First Security banking
- Contact Bob's for further assistance

### QUALITY



ALL SYSTEMS AND SYSTEM UPGRADES THAT ARE INSTALLED BY BOB'S ARE QUALITY CHECKED.

- 40 point inspection after the core system has been installed.
- Constant Field Supervisor inspections throughout the installation.



## EDUCATION & TRAINING

**BOB'S TEAM IS BUILT OF HIGHLY TRAINED AND MOTIVATED PEOPLE THAT STAY ON THE CUTTING EDGE OF THE RESIDENTIAL HVAC BUSINESS.**

- Bob's is a state licensed low-voltage electrical contractor.
- All in-field Team Members are low-voltage journeyman electricians or electrical trainees.
- Factory Authorized Bryant dealer.
- Factory Authorized Rinnai On-Demand hot water heater dealer.
- Bryant and Rinnai factory trained installers and service technicians.
- CFC certified A/C technicians.



## SAFETY

**"EVERY TEAM MEMBER RETURNS HOME SAFE FROM WORK EVERY DAY TO THEIR FRIENDS AND FAMILY"**

- Dedicated to safety.
- All Bob's in-field Team Members are CPR/First Aid certified.
- All Bob's Team Members are background and drug tested.
- A residential HVAC leader in safety.
- Staff Safety Manager.
- Has a proven track record of complying with all national, state, and local safety regulations.



## WEB SITE



**BOBSHEATING.COM**

**AN INTERACTIVE WEBSITE FOR HOMEOWNERS AND CONTRACTORS.**

- Educational material on upgrades and additions to their existing system.
- Interactive product videos.
- Warranty registration.
- Customer service contact information.
- Online store.
- Manufacturers' product manuals and brochures.



**Whatever it takes:**



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